

RECOVER CASE STUDY: Chelsea Hospital Chelsea, Michigan

Ranked among the top hospitals in the nation for inpatient satisfaction, Chelsea Community Hospital has employed Wieland seating throughout their facilities for over 20 years, consistently recovering units to refresh interior decor.

Since the mid 1980's Mr. Rick Schneider, Materials Management Supervisor at Chelsea, has purchased Wieland for durability and value attained with products that can be completely renewed and recovered.

"Prior to purchasing Wieland in the mid 80's, we would hire re-upholstery companies when seating needed to be replaced due to damage or outdated style. Today, the process of changing upholstery is simplified using Wieland replacement upholstery kits, eliminating expensive re-upholstery companies and extensive downtime," Schneider said.

Most recently and through the help of Maddalena's in Jackson, Michigan, Chelsea Community Hospital replaced upholstery covers on fourteen Wieland Capital chairs and loveseats in their Diagnostic Imaging Center for about 1/3 of what it would have cost to replace those same fourteen pieces new.

"With our most recent upholstery project in our Diagnostic Imaging Center, like several others before it, we exchanged the covers not because they had worn out, but simply because the color scheme didn't match the newly replaced carpet," Schneider said. "The upholstery that we've purchased over the years has worn very well and when we do need to replace it, the process is made easier with Wieland's standard moisture barrier on the foam, allowing the covers to be removed and applied more efficiently."

Renewability has become an evaluation standard for Mr. Schneider and his team at Chelsea when deciding what products provide the greatest cost benefit to the facilities.

"Each department in the hospital participates in furniture purchases for their respective area," Schneider said. "We often find furniture that someone believes is no longer useful. But when I peel back a portion of the upholstery and reveal the Velcro attachment design and how the covers can be replaced, they're surprised with how easy and affordable the solution is."

Solutions that are fiscally sound and environmentally conscious are significant to Chelsea Community Hospital which currently incorporates aggressive recycling and environmental responsibility initiatives throughout their facilities.

"It's something we feel is very important for us and our facility," Schneider said.

Furniture purchases are no exception.

Chelsea Community Hospital is an independent, non-profit, acute care facility that resides on 119 wooded acres in the City of Chelsea, Michigan.